



## Company Backgrounder

MiT Systems, established in 1997, is a leading provider of mobile technology solutions for packaged goods distributors that enable its customers to effectively and efficiently manage pre-sales, delivery and route accounting operations. The company's suite of mobility and delivery solutions meets the mission-critical needs of a mobile enterprise. Headquartered in Fullerton, California, MiT Systems supports its clients through the company's employees and consultants throughout the U.S.

MiT Systems solutions are used by many distributors ranked in the top 25 of their respective industries throughout North America, including these leaders: Claire Rose, Jones Dairy and Western Beverage Distributing Co.

### Industry Leading Technology

MiT Systems designs, develops, markets and supports the most advanced suite of delivery and sales force mobility solutions in the marketplace. Highly configurable software modules enable MiT to deliver a custom solution at a packaged price. MiT's entire suite of mobile solutions has been tested and certified by Microsoft for operation on the Windows Mobile 6.1 platform. MiT also offers expandable middleware functionality to supplement back-office operations which can be implemented one module at a time – or as a complete end-to-end package.

MiT Systems has flexible deployment options. Customers can choose traditional software licensing or the software as a service (SaaS) model. Either way, MiT customers have access to reliable, flexible functionality that is easy to deploy and easy-to-use.

MiT's Delivery solutions are focused on managing the delivery of products across the supply-chain. MiT's solutions can fit any delivery environment with a range of flexible options including:

- **Proof of Delivery:** verifies transactions with time/date stamp and signature capture
- **Delivery Functions:** provide ability to change orders and track No Sale/Delivery codes
- **Full Service/Peddle Sales Capabilities:** enable order/invoice creation, work orders and booking slips

MiT Systems' Pre-sales solutions provide instant access to real-time information for a multitude of functions including:

- **Real-time Ordering & Inventory Visibility**
- **Pricing & Active Promotions**
- **Surveys**

MiT's Data Capture modules can be added to any MiT System solution to further increase productivity and provide businesses access to information that would otherwise be captured manually or not at all.

MiT Systems has developed strategic relationships with leading manufacturers and distributors of mobile devices to ensure a best in breed solution. Partners include Motorola, Intermec, Microsoft, Zebra and many others.

### Value-Added Results

Customers value MiT Systems solutions because they reduce overall costs, increase operational efficiency, enhance customer satisfaction and boost profits – all while providing drivers with a steady flow of information needed to perform their jobs.